



# TODAY'S ACTIONS WILL DECIDE WHAT THE WORLD WILL LOOK LIKE TOMORROW.

Marie von Ebner-Eschenbach



„With SECONTRADE we are making an active contribution to a tomorrow worth living. Our digital marketplace offers an innovative solution for sustainable raw material management throughout Europe.“

**Brigitte Reich**  
Managing Director

# YOUR DIGITAL MARKETPLACE FOR SECONDARY RAW MATERIALS



All kinds of secondary raw materials available on a single platform: SECONTRADE guarantees a simple and smooth business transaction with verified trading partners. Buy or sell not only the most common raw materials but also numerous niche products on our B2B trading platform – risk-free and throughout Europe.

# SUCCESSFUL RAW MATERIAL TRADE MADE EASY



Register now  
[www.secontrade.com](http://www.secontrade.com)

## BENEFITS FOR SELLERS

**Smart standardisation ensures simple processing.** Immediately after registration and authorisation you can benefit from all advantages. Present your secondary raw materials with all relevant information and photos. If you offer the same material frequently, existing trades can be easily modified or duplicated. Afterwards you can sit back and relax while looking forward to your trading partners from all over Europe.



Easy offering



Free-of-charge placement



Just-in-time selling



Top offers from all over Europe



Keep track & keep control

## BENEFITS FOR BUYERS

**All secondary raw materials are available from all over Europe.** Trading without borders: You can easily register and start bidding immediately – if you wish, of course, also for partial quantities. SECONTRADE's practical search and filter function helps to find your desired raw materials from verified suppliers throughout Europe. Your material is not available at the moment? Then simply create a trade request and you will have no problem finding it.



Quick searching process



Activate raw material alert



Secure buying process




Trade requests



No handling fees

# NOT FOR REFUSE BUT FOR REUSE



The environment will benefit at every level from the recovery of raw materials. With SECONTRADE you are part of the solution. By buying or selling your raw materials you can preserve valuable resources and make an active contribution to protecting the climate and the environment.

# ACTING TO PRESERVE RESOURCES

## Circular economy

Being fit for the future thanks to the circular economy: the cycle of production, disposal and recycling secures us a tomorrow worth living. Enormous amounts of secondary raw materials are available in Europe. Exploiting this potential not only makes sense ecologically and economically but is essential for a sustainable future. SECONTRADE provides an important interface to close the circle.



# THE RAW MATERIALS ON OUR PLATFORM

Buy or sell valuable materials and be part of the solution with **SECONTRADE**.

Recycling raw materials keeps the industry running in the most environmentally friendly way possible. Through treatment, many materials can be reused as secondary raw materials in the production process. SECONTRADE offers you a reliable platform to trade these valuable goods.

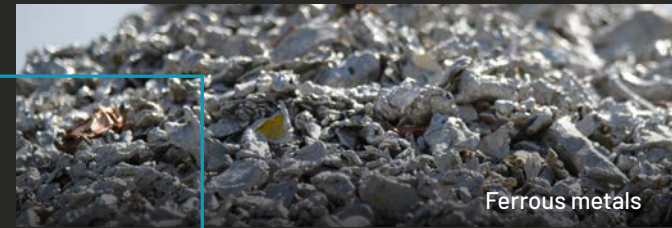
## Raw material alert

Simply register, sit back and never miss an offer again. You will receive an e-mail as soon as your desired commodity is online in the country of your choice.



### Creating a trade request

Your raw material is not listed? Create your own raw material category with just a few clicks.



Ferrous metals



Construction waste



Plastics



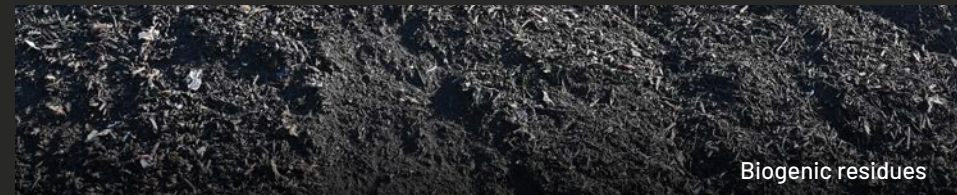
Non-ferrous metals



Glass

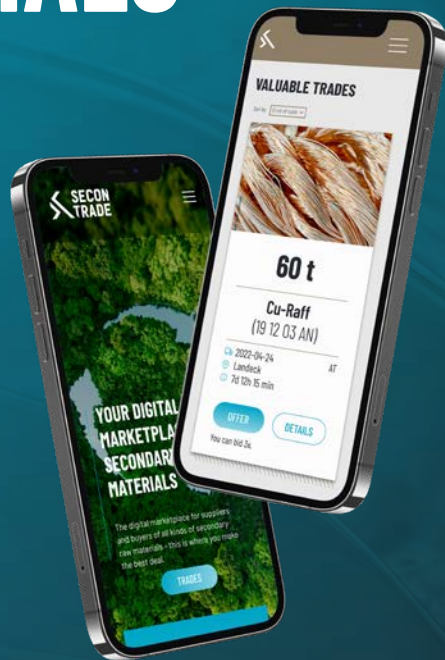


Wood waste



Biogenic residues

# ALL OF EUROPE IS WAITING FOR VALUABLE RAW MATERIALS



SECONTRADE brings together what belongs together. Expand your market and take advantage of the entire European raw material potential – around the clock and from wherever you want.

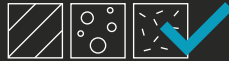


# PLACE YOUR RAW MATERIALS ONLINE WITH JUST A FEW CLICKS

1.

Simply define a raw material

From ferrous metals to wood waste to biogenic residues



2.

Enter the quantity and select the parameters

Select the quantity, storage location, quality, packing type and size



## READY

Your raw material will already appear in the marketplace.

# BEST BIDDER PRINCIPLE ENSURES THE BEST RAW MATERIAL PRICE



## Offer raw materials

Certified sellers place their secondary raw materials online and can set a minimum price.



## Raw material alert

Potential buyers are informed via a raw material alert when the materials they are looking for are available.



## Transparent process

The auctions are defined by the supplier – each interested party can place up to 3 bids on the desired raw material.



## Bids on partial quantities

Buyers can also obtain partial quantities at a fair price. Remaining quantities are immediately offered again on SECONTRADE.



## Award to best bidder

All bids are ranked according to the best-bidder principle. The final decision is made by the seller.



## Favourable terms

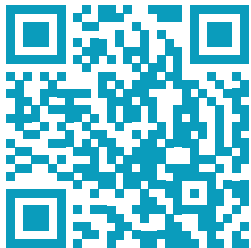
If the bid is accepted, only a small percentage of the transaction volume goes from the seller to SECONTRADE.

# REGISTER NOW

**Do you have secondary raw materials to offer or are you looking for recyclables? Use SECONTRADE and find your reliable trading partner across Europe.**

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- ✓ Quick and simple
- ✓ Secure and transparent handling
- ✓ Best return for buyers and sellers



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